



Introduction to NAVFAC Performance-based Solicitations for Service Contracts

**NAVFAC LANT Industry Forum
30 June 2011**

**Mr. Bill Gasser
NAVFAC LANT PW**

Introduction to PB Solicitations



- **Welcome**
- **Opening Remarks**

Objective



- **To provide prospective offerors with an introduction to NAVFAC's performance-based approach to Request for Proposal (RFP) solicitations using the NAVFAC Facility Support Contract/Base Operating Support (FSC/BOS) Template format for performance of Facility Support Contracts (FSCs)**

- **NAVFAC's Performance-based Solicitation Background**
- FSC/BOS Template Elements with Solicitation Samples
- SPS "Boilerplate" and Source Selection
- LANT AOR FSC Workload Forecast

NAVFAC's PB Solicitation Background



- **Congressional and DoD mandates**
- **Input from Contractor Services Association of America (CSA)**

- **Baseline: DoD Guidebook for PBSA performance-based criteria**
 - Describes work in terms of “what” is required, not “how-to” do the work; don’t use prescriptive methods
 - Assesses work against measurable performance standards
 - Details performance assessment methods and Contractor performance incentives (+ and -)
 - Describes how Contractor is measured/assessed against performance standards (Performance Assessment Plan)



- **PBSA mandated elements to express contract requirements as desired 'results' vice prescribing 'how to' perform the work:**
 - Clearly defined **Performance Objectives** – describe specific services to be provided to what extent (to what end) to achieve a stated outcome
 - Measurable **Performance Standards** – provide measures of completeness, reliability, accuracy, timeliness, customer satisfaction, quality, or cost which address elements such as “what”, “when”, “how many” and “how well” the performance objective has been achieved

- **Prescriptive vs Performance-based Rqmts**
 - **Prescriptive**
 - Cut lawns to 3 inches in height weekly
 - Edge monthly by mechanical means to create a 1/2 inch wide and 1 inch deep clear zone immediately adjacent to the paved surface
 - **Performance-based**
 - Grass is uniform in appearance and is maintained between 2 and 4 inches
 - Edging is uniform in appearance and edged grass does not encroach on ground structures

Outline



- NAVFAC's PB Solicitation Background
- **FSC/BOS Template Elements with Solicitation Samples**
- SPS "Boilerplate" and Source Selection
- LANT AOR FSC Workload Forecast

FSC/BOS Template Elements and UCF



- Part I - The Schedule
 - A - Solicitation/Contract Form
 - B - Products or Services and Prices/Costs
 - **C - Description/Specifications/Statement of Work**
 - D - Packaging and Marking
 - **E - Inspection and Acceptance**
 - **F - Deliveries or Performance**
 - G - Contract Administration Data
 - **H - Special Contract Requirements**
- Part II - Contract Clauses
 - I - Contract Clauses
- Part III - List of Documents, Exhibits, and Other Attachments
 - **J - List of Attachments**
- Part IV – Representations and Instructions
 - K - Representations and Certifications, and Other Statements of Offerors
 - **L - Instructions, Conditions, and Notice to Offerors**
 - M - Evaluation Factors for Award

FSC/BOS Template Elements



- **Section C (annexes and tabular specs)**
- **Section E (“Consequences” clauses)**
- **Section F (tabular reports and submittals list)**
- **Section H (EMALL requirements)**
- **Section J (format and content, ELINs)**
- **Section L (source selection eval factors)**

Section C – Annex Numbering



Section C Annex

- 1 General Information
- 2 Management and Administration
- 3 Command & Staff
- 4 Public Safety
- 5 Air Operations
- 6 Port Operations
- 7 Ordnance
- 8 Range Support
- 9 Health Care Support
- 10 Supply
- 11 Personnel Support
- 12 MWR
- 13 Galley
- 14 Housing
- 15 Facility Support**
- 16 Utilities
- 17 Base Support Vehicles & Equipment
- 18 Environmental

Template Specifications

1503010	Custodial
1503020	Pest Control
1503030	ISWM (Solid Waste Coll/Disp)
1503040	Other (Pools)
1503050	Grounds Maint & Landscaping
1503060	Pavement Clearance

Section C – Template Specifications



0100000	General Information	1401000	Family Housing
0200000	Mgmt & Administration	1402000	Bachelor Quarters
0303040	Pay/Pers Admin Support System (PASS)	1501000	Facility Management
0304010	IT Support & Management	1502000	Facility Investment
0401050	Harbor Security	1503010	Custodial
0401060	Security Operations	1503020	Pest Control
0402000	Fire & Emergency Services	1503030	Integrated Solid Waste Mgmt
0404000	Safety	1503040	Other (Pools)
0501030	Aviation Fuels	1503050	Grounds Maint & Landscaping
0501040	Ground Electronics	1503060	Pavement Clearance
0501050	Airfield Facilities	1601000	Chiller Plant
0501070	Passenger Terminal & Cargo Handling	1602000	Electrical
0600000	Port Ops	1603000	Gas
1001000	Material Management	1604000	Wastewater
1002000	Supply Services	1605000	Steam
1102000	Fleet & Family Support Svcs	1606000	Water
1200000	MWR	1700000	Base Support Vehicles & Equipment (BSVE)
1300000	Galley	1800000	Environmental

Section C – Annex Content



- **Section C of all solicitations will contain Annexes 1 and 2**
- **Annex 1 – General Information**
 - Outline of services and project location
 - Navy approach to service contracting and PBSA
 - **No associated costs**
- **Annex 2 – Management and Administration**
 - General definitions and acronyms
 - General administrative requirements
 - Key personnel requirements
 - Partnering
 - **Associated costs distributed to technical annexes**

Annex Content – Sample Annex 2



0200000 - Management and Administration		
Spec Item	Title	Description
2	Management and Administration	
2.1	Definitions and Acronyms	See J-0200000-01 for Acronyms.
2.1.1	Contracting Officer (KO)	That individual with the authority to enter into, administer, and/or terminate contracts and make related determinations and findings. The term includes certain authorized representatives of the Contracting Officer acting within the limits of their authority as delegated by the Contracting Officer.
2.1.2	Contractor	That entity or its representative responsible for the delivery of the services or materials specified in this contract, as designated by contract award. The term Contractor as used herein refers to both the prime Contractor and any subcontractors. The prime Contractor shall insure that subcontractors comply with the provision of this contract.
2.1.3	Contractor Representative	That individual appointed by the Contractor, either orally or in writing, who has been assigned responsibility for executing the requirements of this contract.
2.1.4	Direct Material Costs	The actual vendor invoice charges for materials used for performance of work under this contract. Direct material costs shall include transportation charges when such charges are included on the invoice by the vendor, as well as any discounts allowed for prompt payment and discounts or rebates for core value or salvage value that accrue to the Contractor. When questions arise concerning the cost of materials, material costs will be based on the lowest of quotes provided by the Contractor from at least three different commercial vendors for the direct material cost. The Government retains the right to obtain additional quotes in questionable situations. The lowest price will be used.
2.1.6	Facility	A building or structure designed and created to serve a particular function.

Annex Content – Tech Annexes 3 - 18



Spec Item	Standard Use	Priced
1	<p>General Information</p> <p>Non-cost information unique to the understanding of the technical requirements of the function spec.</p>	No
2	<p>Management & Administration</p> <p>Management and administrative requirements unique to the planning, execution, management and administration of the performance requirements of the function spec. This cost is spread to Spec Item 3 for FFP/IQ or Spec Item 4 for 100% IDIQ.</p>	Yes
3	<p>FFP Work</p> <p>All Firm Fixed-Price technical requirements of the function spec.</p>	Yes
4	<p>IDIQ Work</p> <p>A pre-priced list of unplanned and unscheduled requirements.</p>	Yes

Annex Content – Sample Tech Annex



1503050 - Grounds Maintenance and Landscaping		
Spec Item	Title	Description
1	General Information	The Contractor shall provide all labor, management, supervision, tools, materials, and equipment necessary to maintain improved, semi-improved, and unimproved grounds located at U. S. Naval Station, Somewhere, Anywhere USA.

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1503050 -- Grounds Maintenance and Landscaping		
Spec Item	Title	Description
2	Management and Administration	
2.1	Definitions and Acronyms	
2.1.1	Aeration	Introduction of air into the soil by mechanical means to promote health and growth.
2.1.2	Berm	A mound or bank of earth typically used as a barrier.
2.1.3	Brow Ditch	A drainage ditch with sufficient slope to prevent erosion of adjacent grading.
2.1.4	Clippings	Any vegetation that is left on walkways, lawns, and plant beds after being cut by means of shears, mowers, etc.
2.1.5	De-thatch	Removal of unwanted vegetation from mowed areas to promote health and growth.
2.1.6	Debris	Includes, but is not limited to, paper, cans, bottles, limbs and branches, pine straw and pinecones, leaves, rocks, and other similar items.
2.1.7	Depression	A small area that is sunk below its surroundings.
2.1.8	Diameter at Breast Height (DBH)	The diameter of a tree measured at 4½ feet above ground level.
2.1.9	Edging	Creating a uniform edged cut to promote a neat appearance and prevent ground structures from vegetation encroachment.
2.1.10	Fertilization	Application of natural and synthetic materials to the soil where it has become deficient in nutrients essential for proper plant growth.
2.1.11	Fronde	A large leaf or branch of a palm tree, usually with many divisions.
2.1.12	Hedge	Shrubs or other plants that are planted closely together so that they form an unbroken line and in most cases are carefully trimmed.
2.1.13	Irrigation	Application of water to the soil to promote health and growth.
2.1.14	Maximum Growth Height	That limit of dominant vegetative growth, excluding seed heads or pods.
2.1.15	Mowing	Cutting of all grasses, weeds, and other vegetation that is 1 inch or less in diameter (at ground level).
2.1.16	Parcel	A designated area of land which may be indicated on maps or other attachments.
2.1.17	Prestige Areas	Areas on site maps which require special attention due to client interest.

Section C – Sample TOC



Part I – The Schedule
Section C: Description/Specifications/Work Statement
Contents List

Number	Title
Annex 1	General Information
Annex 2	Management and Administration
Annex 3	Command and Staff (Not Applicable)
Annex 4	Public Safety (Not Applicable)
Annex 5	Air Operations (Not Applicable)
Annex 6	Port Operations (Not Applicable)
Annex 7	Ordnance (Not Applicable)
Annex 8	Range Support (Not Applicable)
Annex 9	Health Care Support (Not Applicable)
Annex 10	Supply (Operations Support)
Annex 11	Personnel Support (Not Applicable)
Annex 12	MWR (Not Applicable)
Annex 13	Galley (Not Applicable)
Annex 14	Housing
1401000	Family Housing
Annex 15	Facility Support
1503020	Pest Control
1503050	Grounds Maintenance
Annex 16	Utilities (Not Applicable)
Annex 17	Base Support Vehicles and Equipment (BSVE) (Not Applicable)
Annex 18	Environmental (Not Applicable)

Section E – Inspect/Acceptance Clauses



- **NFAS 5252.246-9303, CONSEQUENCES OF CONTRACTOR’S FAILURE TO PERFORM REQUIRED SERVICES (OCT 2004)**
 - Updated Term from “Deductions” to “Withholdings”
- **NFAS 5252.246-9304, ESTIMATING THE PRICE OF NON-PERFORMED OR UNSATISFACTORY WORK (OCT 2004)**
 - Updated Term from “Deductions” to “Withholdings”
- ~~**NFAS 5252.246-9305, GOVERNMENT PERFORMANCE ASSESSMENT (OCT 2004)**~~
 - ~~Defines Process for Performance Assessment~~

Section F – Reports and Submittals



- **All reports and submittals required within Section C are summarized in Section F table**
- **Provides details of all reports and submittals required from Contractor:**
 - Location where report is specified
 - How many and how often reports are to be submitted
 - Who is to receive reports and due dates

Section F – Sample Multifunction



REPORTS					
<u>Annex/ Sub-annex</u>	<u>Spec Item</u>	<u>Report Title</u>	<u>Quantity</u>	<u>Submit To</u>	<u>Due Date/Frequency</u>
0200000	2.3.3	Permits and Licenses	1 ea	KO	Within 15 days after award or as requested by the KO
0200000	2.3.4	Certificate of Insurance	1 ea	KO	Within 15 days after award
0200000	2.6.5.1	QC Inspection File	1 ea	KO	Ongoing; within five calendar days of completion/termination
1503020	2.4.3	Permits	As required	KO	At least 5 days prior to the start of work requiring permits.
1503020	2.8.1	Report of Conditions Conducive to Pest Infestation	As required	KO	Within 1 business day after citing conditions.
1503050	2.2	CAC Report	As specified	As specified	As specified
1503050	3.1.3	Debris Removal Schedule	1	KO	15 days after award/Annually
1503050	3.1.4	Shrub and Hedge Maintenance Schedule	1	KO	15 days after award/Annually

Section H – EMALL Requirements



- **EMALL is the on-line tool to receive orders from clients for pre-priced IDIQ line items under NAVFAC contracts using Government Purchase Cards (GPCs)**

-  **is the platform for ordering work**

- **EMALL training is available for Contractors from each Facility Engineering Command Contracts Office**

Section J – Format and Content



- **FFP ELINs Schedules**
- **IDIQ ELINs Schedules**
 - Cost Account Codes (CACs) for each ELIN
 - Completion times for each ELIN
 - Client ordering of pre-priced line items via EMALL
- **Other attachments**
 - Common Output Level (COL) chart
 - Wage determinations
 - Inventories
 - Historical data
 - Forms
 - Installation maps
- **Standard numbering convention**
 - Grounds Maintenance numbering example: J-1503050-01

Section J – Sample FFP ELINs



ATTACHMENT J-0200000-07
EXHIBIT LINE ITEM NUMBERS
SOLICITATION N62987-09-R-1234
EXHIBIT A - CLIN 9000

Line Item 0001 Base Period - Firm Fixed-Price Work

PROVIDE PRICES FOR FIRM FIXED-PRICE WORK
IN ACCORDANCE WITH SECTION C, SPEC ITEM 3
ELINs A001 through A015

CLIENT	DESCRIPTION	QTY	UNIT OF ISSUE	UNIT PRICE	TOTAL AMOUNT	CAC
REGION	Firm-Fixed Price Work					
	1503010 - Custodial					
A001	Scheduled Services (Sec C, 3.1) COL4	12	MO		\$0.00	9210
	1503020 - Pest Control					
A002	Scheduled Pest Control Services (Sec C, 3.1) COL4	12	MO		\$0.00	9220
A003	Unscheduled Pest Control Services (Sec C, 3.2) COL4	12	MO		\$0.00	9220
	1503050 - Grounds Maint & Landscaping					
A004	Improved Grounds (Sec C, 3.1) COL4	100	AC		\$0.00	9410
A005	Semi-Improved Grounds (Sec C, 3.2) COL4	150	AC		\$0.00	9410
A006	Unimproved Grounds (Sec C, 3.3) COL4	75	AC		\$0.00	9410
	REGION Subtotal				\$0.00	
USMC	Firm-Fixed Price Work					
	1503010 - Custodial					
A007	Scheduled Services (Sec C, 3.1) COL4	12	MO		\$0.00	
	1503020 - Pest Control					
A008	Scheduled Pest Control Services (Sec C, 3.1) COL4	12	MO		\$0.00	
A009	Unscheduled Pest Control Services (Sec C, 3.2) COL4	12	MO		\$0.00	
	1503050 - Grounds Maint & Landscaping					
A010	Improved Grounds (Sec C, 3.1) COL4	10	AC		\$0.00	
	USMC Subtotal				\$0.00	
BUMED	Firm-Fixed Price Work					
	1503020 - Pest Control					
A011	Scheduled Pest Control Services (Sec C, 3.1) COL4	12	MO		\$0.00	
	1503050 - Grounds Maint & Landscaping					
A012	Improved Grounds (Sec C, 3.1) COL4	5	AC		\$0.00	
	BUMED Subtotal				\$0.00	
	TOTAL FFP LINE ITEMS - A001 THROUGH A012				\$0.00	

Section J – ELINs tied to Section B



Section B, Contract Line Items:

CLIN 0001 – FFP, Base Year \$6,000,000
SLIN 0001AA – Navy Region \$4,000,000
SLIN 0001AB – USMC \$1,000,000
SLIN 0001AC – BUMED \$1,000,000

Excerpt
from
ELINS

CLIENT ELIN	DESCRIPTION	QTY	UNIT OF ISSUE	UNIT PRICE	TOTAL AMOUNT
REGION	Firm Fixed-Price Work				
	1503050 - Grounds Maintenance				
A001	Improved Grounds (Section C, 3.1) COL III	100	AC		
A002	Semi-Improved Grounds (Section C, 3.2) COL III	200	AC		
A003	Unimproved Grounds (Section C, 3.3) COL III	300	AC		
	1503010 - Janitorial				
A004	Janitorial Services - COL III	12	MO		
	1503020 - Pest Control				
A005	Scheduled Pest Control (Section C, 3.1) COL III	12	MO		
A006	Unscheduled Pest Control (Section C, 3.2) COL III	12	MO		
	REGION Subtotal				\$4,000,000
USMC	Firm Fixed-Price Work				
A010	1503050 - Grounds Maintenance	100	AC		
A011	1503010 - Janitorial Services	12	MO		
A012	1503020 - Pest Control	12	MO		
	USMC Subtotal				\$1,000,000
BUMED	Firm Fixed-Price Work				
A013	1503050 - Grounds Maintenance	100	AC		
A014	1503010 - Janitorial Services	12	MO		
A015	1503020 - Pest Control	12	MO		
	BUMED Subtotal				\$1,000,000
TOTAL FFP LINE ITEMS - A001 THROUGH A006 AND A010 THROUGH A015					\$6,000,000

Section J – Sample IDIQ ELINs



ATTACHMENT J-0200000-07
EXHIBIT LINE ITEM NUMBERS
SOLICITATION/CONTRACT #<<FILL IN>>
EXHIBIT A - CLIN 9000



Microsoft Excel
Worksheet

Line Item 0002 Base Period - Indefinite Delivery/Indefinite Quantity Work

PROVIDE UNIT PRICES FOR INDEFINITE DELIVERY/INDEFINITE QUANTITY WORK
IN ACCORDANCE WITH SECTION C. SPEC ITEM 4
ELINS A700 through A703 <<Note to Spec Writer: Revise to match ELIN Structure.>>

Catalog No.	Product Name	Description Extended	Estimated Quantity	Unit of Issue	Price TBD	Unit Price	Extended Price	Contract No.	Contractor Name	CAGE	Store (Taxonomy 1)	Catalog (Taxonomy 2)	Category (Taxonomy 3)	ETO? (Y/N)	MAP CAG(s)	DBA (Y/N)
A700	Special Event Grass Cutting	Grass shall be mowed and trimmed to a uniform height of 2 inches. Clippings and debris shall be removed. Complete all work within 3 calendar days.	20	AC		\$ -	\$ -	N6247005D9001	Rough Riders Lawn Service	WXY45	NAVFAC	05-9001 NAS Anywhere VA Grounds Maintenance		N	9410	N
A701	Special Event Edging	Edging to provide a uniform edged cut. All clippings shall be removed. Complete all work within 3 calendar days.	6,500	LF		\$ -	\$ -	N6247005D9001	Rough Riders Lawn Service	WXY45	NAVFAC	05-9001 NAS Anywhere VA Grounds Maintenance		N	9410	N
A702	Unit Priced Labor Work - MUST BE NEGOTIATED BY KO	Provide labor to perform all Unit Priced Labor work subject to the Service Contract Act per the scope and delivery schedule specified in the order. MUST BE NEGOTIATED BY KO USING ETO PROCESS.	160	HR		\$ -	\$ -	N6247005D9001	Rough Riders Lawn Service	WXY45	NAVFAC	05-9001 NAS Anywhere VA Grounds Maintenance		Y	9410	N
A703	Material Costs- MUST BE NEGOTIATED BY KO	Provide all materials and equipment to perform Unit Priced Labor work per the scope and delivery schedule specified in the order. Use with ELIN A702. These material costs MUST BE NEGOTIATED BY KO USING ETO PROCESS.	10,000	EA		\$ 1.00	\$ 10,000.00	N6247005D9001	Rough Riders Lawn Service	WXY45	NAVFAC	05-9001 NAS Anywhere VA Grounds Maintenance		Y	9410	N
		TOTAL INDEFINITE QUANTITY PRICE BASE YEAR					\$10,000.00									

Special Notes to Bidder/Officer:

- (1) Price TBD Column - Do Not fill in this column with bid/offer. This column is reserved for use after award for Unit Price work items A702 and A703.
- (2) Unit Price Column - Prices must be expressed in whole dollars or no more than 4 decimal places. Extended Price must equal Estimated Quantity times Unit Price.

Section J – Sample Grounds COLs



COMMON OUTPUT LEVELS (COLs) CHART

Improved Area Work Includes:

Work Type	Aerate Lawns	De-Thatch Lawns	Top Dress/Over Seed	Fertilization Lawns/Beds	Fill Holes/Ruts	Broad Leaf Control	Debris Removal	Grass Mowing
Prestige	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
COL1	Note 1	Note 1	Note 1	Note 1	Yes	No	Yes	Yes
COL2	Note 2	Note 2	Note 2	Note 2	Yes	No	No	Yes
COL3	No	No	No	No	No	No	No	Yes
COL4	No	No	No	No	No	No	No	Yes

Improved Area Work Includes:

Work Type	Trash/Debris Pre-work	Irrigation System Maint.	Edging	Shrub/ Hedge Maint.	Plant and Bed Maint.	Tree Maint.	Storm Drain Maint.	Vegetation Control
Prestige	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
COL1	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
COL2	Yes	Yes	Yes	Note 3	No	No	Yes	Yes
COL3	Yes	No	Yes	No	No	No	Yes	Yes
COL4	Yes	No	Note 4	No	No	No	Yes	No

NOTES:

Note 4 - Conducted at limited frequencies to eliminate trip or fall hazards or to prevent damage to paved surfaces.

Section J – Sample Inventory



ATTACHMENT J-1502000-01 FACILITIES PROPERTY AND SYSTEMS INVENTORY

Facility No.	Location	Sq. Ft.	Year Built	Historic Preservation	Equipment/System	Equipment Age

Section J – Sample Historical Data



ATTACHMENT J-0404000-02

HISTORICAL SAFETY PROGRAM SERVICES

Related Spec Item	Service Description	Unit	Average Duration	Annual Quantity	Remarks
3.1	NAVOSH Program				
3.1.1.1	OSH Customer Consultation (Regular Working Hours)	Each	30 min	245	Professional advice, instruction preparation support
3.1.1.1	OSH Disaster Recovery Consultation Support (After Regular Working Hours)	Work Hours	72	2	Hurricanes Gloria and Isabel
3.1.1.2	OSH Program Command Instruction	Each	N/A	1	Develop, update annually
3.1.1.4	OSH Council Meeting	Each	1 hour	12	Coordinate, participate, record minutes
3.1.1.4	OSH Committee Meeting	Each	2 hours	12	Coordinate, conduct, record minutes
3.1.1.4	Annual CNI NAVOSH Program Managers' Meeting	Each	3 days	1	Participate, varying national location
3.1.2	Mishap Prevention Plan	Each	N/A	1	
3.1.2.1	Mishap Report Review	Each	N/A	35	Incl update of Injury/Illness Log
3.1.2.1	Naval Safety Center Mishap Report	Each	N/A	28	
3.1.2.2	Workplace Inspection	Each	varies	1,256	
3.1.2.2	Workplace Process Analysis	Each	varies	120	
3.1.2.2	Workplace Inspection/Analysis Report	Each	N/A	1,376	Incl NAVOSH Deficiency Notices
3.1.2.2	IDLH Notice	Each	N/A	17	
3.1.2.3	Mishap and Hazard Data Analysis	Each	varies	47	
3.1.2.3	Employee Reports of Unsafe Condition Analysis	Each	varies	16	

Section L – Tech Proposal Evaluation



- **FSC-specific SS technical evaluation factors**
 - Factor A: Technical Approach/Methods
 - Requires demonstration of offeror’s understanding and approach to accomplishing performance objectives and standards—specific risk mitigation, contingency plans
 - Factor B: Management
 - Requires offeror clearly demonstrate approach for controlling and managing project—org charts, partnering, QMS
- **Other typical factors**
 - Corporate Experience, Past Performance, SB Utilization
- **Safety** (eff: 1 Jan 11 for stateside)
 - Experience Modification Rate, OSHA Days Away from Work, Restricted Duty, or Job Transfer (DART) rate, and offeror’s Tech Approach to Safety narrative (2-page limit)



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LANT AOR FSC Workload Forecast



Title	Est Value (Annl \$)	Est Awd
BOS Patuxent River MD	20-30M	Mar 12
RBOS-II Jacksonville FL	10-20M	Aug 12
BOS Panama City FL	1-5M	Sep 12
BOS Bahrain (under Source Selection)	5-10M	Sep 12
BOS Naples IT	5-10M	Sep 12
BOS Souda Bay Crete GR	5-10M	Sep 12
BOS Djibouti AF	40-60M	Jan 13
MFFS Corpus Cristi TX	10-20M	Aug 13
BOSC West (Puget) Sound WA	45-60M	Sep 13
BOSC North (Puget) Sound WA	20-30M	Sep 13
BOS Sigonella IT	5-10M	Nov 13
BOS Mid-South Millington TN	5-10M	Sep 14
MFFS Rota SP	5-10M	Dec 14

Summary of NAVFAC PB Solicitations



- **Provide a uniform, consistent approach to service contracting using FSC/BOS Templates**
- **Employ Performance-based concepts and principles including Partnering**
- **Include performance modifiers (Navy Region COLs) where applicable**
- **Require our Contractors to perform Quality Assurance as well as Quality Control as part of their Quality Management System**



Questions?

Bill Gasser
NAVFAC LANT (PW 2)
(757) 322-4658
william.f.gasser@navy.mil