

# Naval Facilities Engineering Command

## “Design and Construction Acquisition Strategies”

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# Acquisition Strategies Overview



- **Goal: Comprehensive Corporate Acquisition Toolbox To Meet NAVFAC Atlantic Requirements**
  
- **Requirements Based on:**
  - Historical data
  - Projected Workload
  - Program Growth (i.e., ARRA, OCO, Grow the Force for the Marine Corps)
  - Gap Analysis
  - Emerging Innovative Methodologies and Practices in the Industry
  - Regulations
  
- **Considerations for Acquisition Tool:**
  - Program Requirements
  - Existing contract vehicles
  - New contract vehicles required
  - Contract Capacity
  - Small Business Programs
  - Political Concerns
  - Market Research
  - Agility
  - Efficiency

- **Information for Advanced Planning - Web Site**

- **MILCON Solicitation and Award Forecast**
- **NAVFAC Atlantic - Our Services - Capital Improvements - MILCON Solicitation and Award Forecast**

[https://portal.navfac.navy.mil/portal/page/portal/NAVFAC/NAVFAC\\_WW\\_PP/NAVFAC\\_NAVFACLANT\\_PP/LANT\\_BL/LANT\\_CI/](https://portal.navfac.navy.mil/portal/page/portal/NAVFAC/NAVFAC_WW_PP/NAVFAC_NAVFACLANT_PP/LANT_BL/LANT_CI/)

- **Consistency**

- **Component to Component**
- **Working on Process Standardization**
  - Striving to eliminate differences across the organization
- **Design Build Templates**

- **Construction:**

- **Contracts**

- Sealed Bid
    - Stand Alone Best Value Source Selection
    - Stand Alone Lowest Price Technically Acceptable
    - MAC Best Value Source Selection
    - MAC Lowest Price Technically Acceptable

- **Design Build/Design Bid Build**

- “Target” 75%/25% (MCON/MCNR)
    - FY10 61%/39%    FY11 62%/38%    FY12 49%/51%

- **Early Contractor Involvement (ECI) – “CM @ Risk”**

- Two Pilot Projects (FY10 & FY11)

- **A/E**

- **Stand Alone**

- **IDIQ**

## Our Current Initiatives



- **We Heard You - Change in Process for Past Performance Questionnaires. Established a win-win approach for NAVFAC and Industry**
- **Implementing a more formalized corporate approach to CI Acquisition Strategy and Acquisition Planning**
- **Continuing NAVFAC pilot for Early Contractor Involvement (ECI)**
- **Recently implemented a new Safety Evaluation Factor in the source selection process, with heavier emphasis on subcontractors**
- **Emphasis on Total Ownership Costs – Will become new evaluation factor for BVSS**
- **Heavier emphasis on completion of Contractor Performance Evaluations**

**What are your challenges in  
doing business with us?**