

NAVFAC Atlantic Industry Forum

Opening Remarks

“Partnering for an Efficient Future”



Rear Admiral Kevin Slates
Commander, NAVFAC Atlantic

Welcome!



- Thanks for being here!
- We have approximately 900 today
- Why are we here: information and networking for leaders in the construction, real estate development, architecture/engineering, service industries
- Workload Updates
- Feedback from our Industry Partners



Outline



- Naval Facilities Engineering Command (NAVFAC) and NAVFAC Atlantic– Who We Are...
- Organization
- Focus Areas
- Business & Support Lines
- Contact Information



Naval Facilities Engineering Command



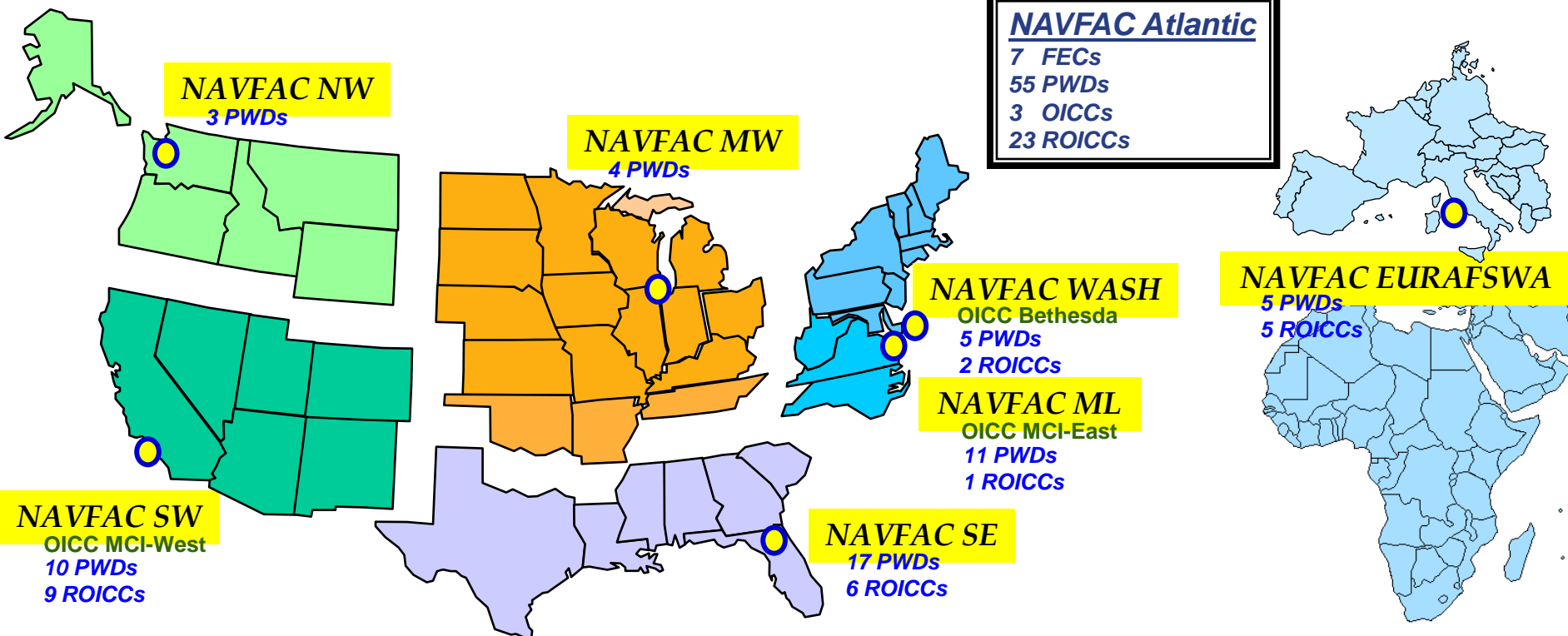
- **NAVFAC... Who we are...**
 - **Global Engineering/Acquisition Command**
 - **1400 Active/Reserve CEC Officers and Seabees; 19,000 Civilians & 800 Contractors**
 - **\$15 billion/year products & services**
 - **DoN's Facilities Engineering SYSCOM**
 - **DoN's Naval Expeditionary Combat Enterprise SYSCOM**
 - **DoD Construction Agent**
- **NAVFAC Atlantic**
 - **FY 11 Projection: ~\$11.5B**
 - **7 Facilities Engineering Commands**



NAVFAC Atlantic



NAVFAC Atlantic
 7 FECs
 55 PWDs
 3 OICCs
 23 ROICCs



CAPT Hamilton
 Commanding Officer
 NAVFAC Southwest



CAPT Rios
 Commanding Officer
 NAVFAC Northwest



CAPT Bernotas
 Commanding Officer
 NAVFAC Midwest



CAPT Heinzel
 Commanding Officer
 NAVFAC Southeast



CAPT Libonate
 Commanding Officer
 NAVFAC Midlant



CAPT Hemstreet
 Commanding Officer
 NAVFAC Washington



CAPT Borowy
 Commanding Officer
 NAVFAC EURAFSWA

FY 11 ~\$11.5B Volume of Business! – Approximately 14,500 people

My Focus Areas



- **Execution and Speed of Delivery**
 - Responsive, safe, environmentally compliant, quality product
- **Best Value**
 - Optimum use of program resources
- **Safety**
- **Partnerships with Industry**
- **Competition**
- **Small Business**

Business & Support Line Focus



- **Capital Improvements**

- LEED Gold: Energy & Sustainable Facilities
- TOC Evaluation Factor

- **Acquisition**

- Past Performance Questionnaire
- Increased Leadership Focus on CPARS
- Safety Factor in Source Selection
- USD (AT&L) DOD Efficiency Initiatives

- **Asset Management**

- Sustainability Master Plans
- GI&S Workload Increasing
- Encroachment

- **Public Works**

- Energy
- FSC/BOS Contracts



Business & Support Line Focus



- **Environmental**
 - Next Generation of Fleet Training program
 - Storm-water compliance
 - Munitions cleanup
- **Contingency Engineering**
 - Growing Business



Partnering



- **Today is an opportunity to share info/ideas**
- **Our relationship is more than Business – it's a partnership & one that's important to me**
- **We count on you everyday to meet our commitments**
- **Can't do our job without you**
- **Need your good ideas, quality products/services**



Safety



- **Incident Rate down, Severity up**
 - FY09 Fatalities – 6 NAVFAC Wide / 5 LANT
 - FY10 Fatalities – 4 NAVFAC Wide / 3 LANT
 - FY11 Fatalities – 2 NAVFAC Wide / 2 LANT
- **FSC Safety Clauses / Expectations**
- **Primes – Take ownership of subs**
- **Safety source selection evaluation factor**
- **Piloting Sub-Contractor Clause at NAVFAC SE**

Summary



- Thank you for your Support/Interest
- Great Networking Opportunity
- Interesting Topics: Take advantage of Breakout sessions
- Looking for your feedback to help us improve our partnership
- We are partners: Lets continue to build on our success



How to reach us

NAVFAC Atlantic

Acquisition	(757) 322-4060
Small Business Officer	(757) 322-4430
Operations Officer	(757) 322-8300
Asset Management	(757) 322-4846
Capital Improvements	(757) 322-8321
Environmental	(757) 322-4802
Public Works	(757) 322-4619

Useful Websites

NAVFAC Portal	www.navfac.navy.mil
Navy Electronic Commerce Online	https://www.neco.navy.mil
Central Contractor Registration	https://www.bpn.gov/ccr/default.aspx
Federal Business Opportunities	https://www.fbo.gov

Project Listing:

[https://portal.navfac.navy.mil/portal/page/portal/navfac/NAVFAC BUSINESS PP](https://portal.navfac.navy.mil/portal/page/portal/navfac/NAVFAC_BUSINESS_PP)